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K2 KOREA GROUP

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SNOW LEOPARD

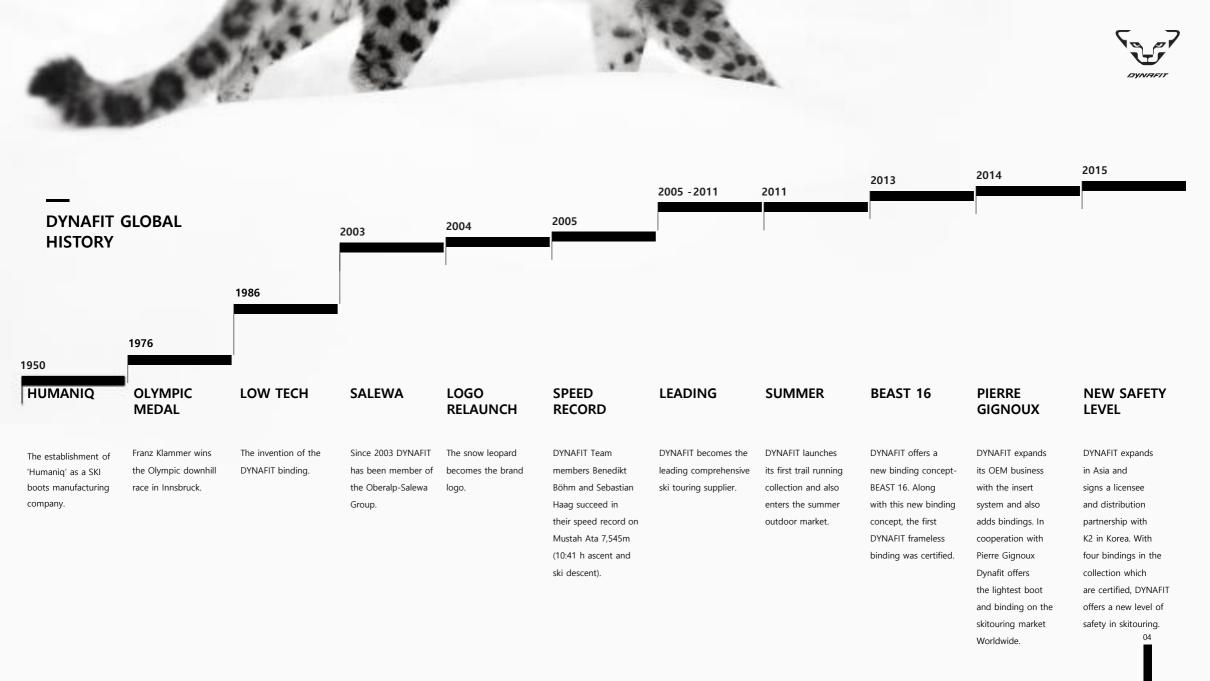
Snow Leopards perfectly symbolize the values and characteristics DYNAFIT stands for. They move swiftly and elegantly in the world's highest mountains and embody the ideals of the mountaineer.

They don't make a sound. They jump 40 feet on the spur of the moment. They have among the best weight to performance ratios, incredible acceleration, high top speed, amazing endurance. Their paws don't slide or sink into snow. Whether it be in ten-foot deep powder, on steep slopes or on high mountain peaks, snow leopards go where others can't.

DYNAFIT has been supporting the protection of this endangered species since 2007.

DYNAFIT is the brand by athletes for athletes. We are 100% committed to mountain endurance sports.

Our goal is to support athletes, 365 days of the year, with high-performance products to get on step closer to their Mountopia.







DYNAFIT KOREA HISTORY

2016

2017

October

Business Information session 2017

January

Official Launch of 'DYNAFIT'

June

Launch 'DYNAFIT RUNDAY'

August

Select 'Cho Insung' as a brand model. Expand the mass communication

September

Select 'Seventeen' as a brand model. Expand the Lifestyle & Target customers

November

Release Heritage Bench Down 'TEAM MASSIVE'

2018

February

Achieve \$16.7 million 2017 annual sales

March

Release Premium Training Suit 'STORM FREEZE'

June

Grand opening of 'Gangnam Flagship Store' Expand the 'DYNAFIT RUNDAY' through various theme running concepts

Jul

Corporate Separation of 'DYNAFIT KOREA'

August

Sign a contract with SK WYVERNS, the pro baseball team of 8.3 million dollar Sponsorship for 5 years

January

2019

Exceed 100 off-line stores

February

Achieve \$58.3 million 2018 annual sales

May

Sell out of Key Item 'STORM FREEZE 2.0'

June

Hold the 'DYNAFIT RUNDAY IN CAMPUS'

August

Cooperate branded contents 'The Strong Man' with CJ E&M

September

Cooperate branded contents 'DYNAFIT Fireballer Championship' with SBS Sports

2020

January

Exceed the annual sales of \$83.3 million dollars

February

Achieve \$100 million 2019 annual sales

BRAND ESSENCE





IS MADE BY ATHLETES FOR ATHLETES.

BRAND VALUE



DYNAFIT athletes and consumers continually test our equipment and materials in expeditions, speed ascents and other various projects under the toughest of conditions. Our main objective is to maintain a continuous flow of communication with our athletes in order to improve upon our products. We deliver on the need to speed up-uphill or downhill.

Lightweight

on trimming back the essential material to the bare minimum;

Making a product out of "a little bit more than nothing", so to speak.

TECHNOLOGY SPEED LIGHTWEIGHT **ENDURANCE** Athletic and lasting. DYNAFIT's hardware, textile engineers and designers have developed the collection to meet the highest demands. Using pared-down alpine designs and ultralight high-tech materials, they focus

Technology

stands for our knowledge of techniques, processes and skills used in the development and production of DYNAFIT gear. Product managers and designers working in our apparel, footwear, bindings, ski and equipment -divisions have detailed knowledge about the most cutting-edge materials and how to utilize them in the manufacturing process to ensure the best possible outcome. We constantly challenge other players in the ski touring and mountain sports market with our technical innovations.

Endurance

is the ability or strength to continue, despite fatigue, stress or other adverse conditions. Efficient, lightweight and reliable gear boosts our athletes in their push to continue. Having the best product for competitive and endurance mountain activities increases your capacity to bear the pain, in both summer and winter.

BRAND LOGO

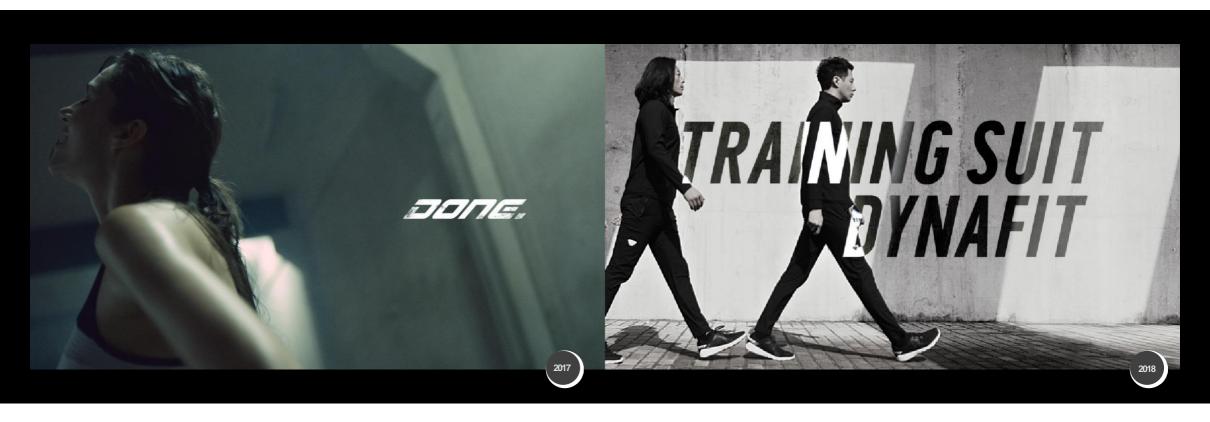






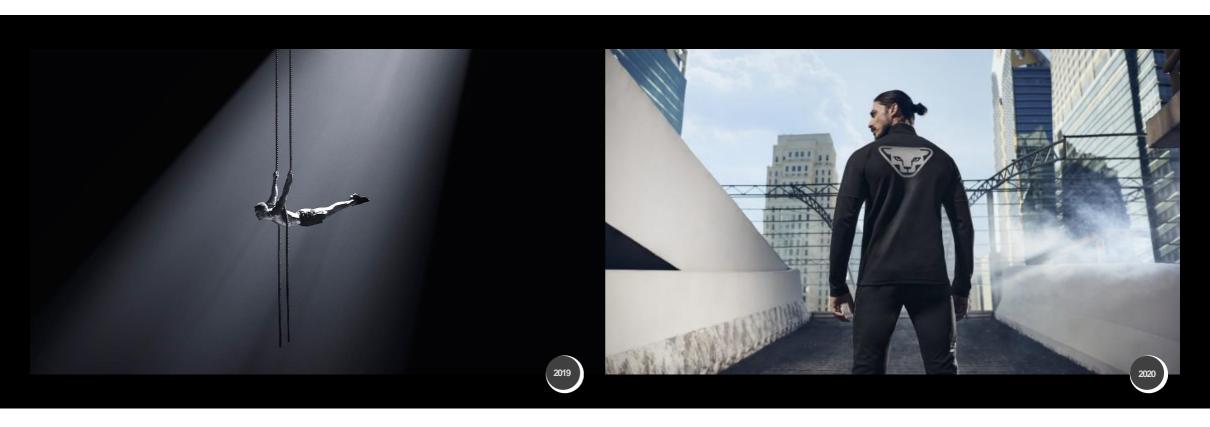
MARKETING ACTIVITIES / Advertising





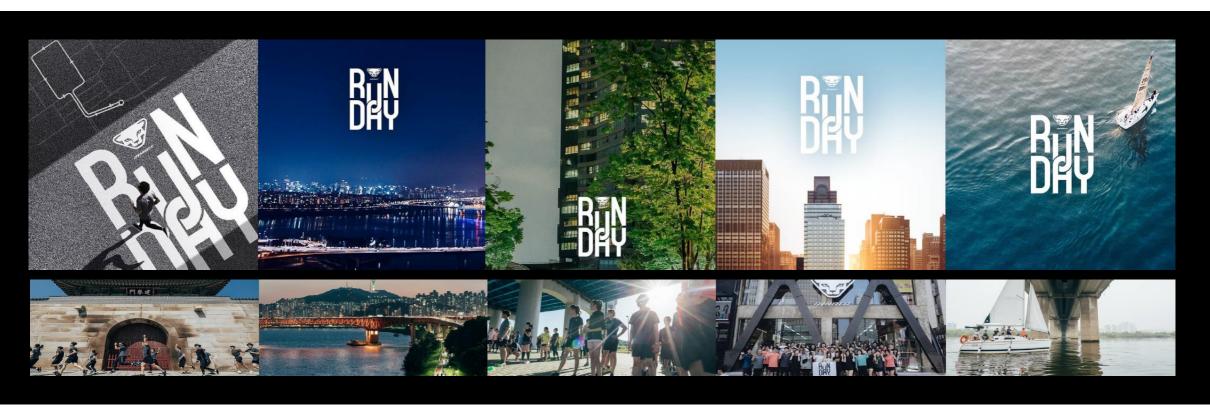
MARKETING ACTIVITIES / Advertising





DYNAFIT RUNDAY / Enhance the brand identity through running





RUNDAY IN CAMPUS / Expand the customer target to twenties through running events in universities







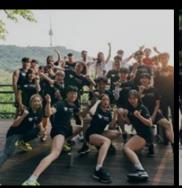












DONGGUK UNIVERSITY

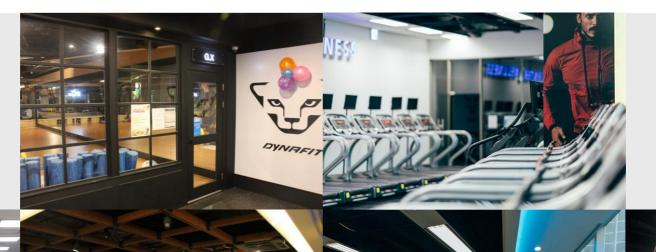


KYUNGHEE UNIVERSITY

FITNESS PARTNERSHIP / Increase the customer touch point through sponsoring fitness center













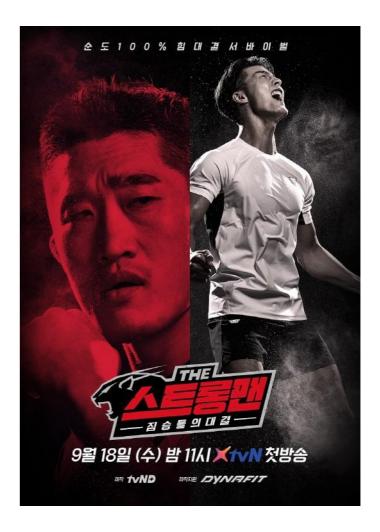












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DYNAFIT FIREBALLER CHAMPIONSHIP / A Sports competition to find the fastest fireballer from amateur. To emphasize the 'Speed' brand identity







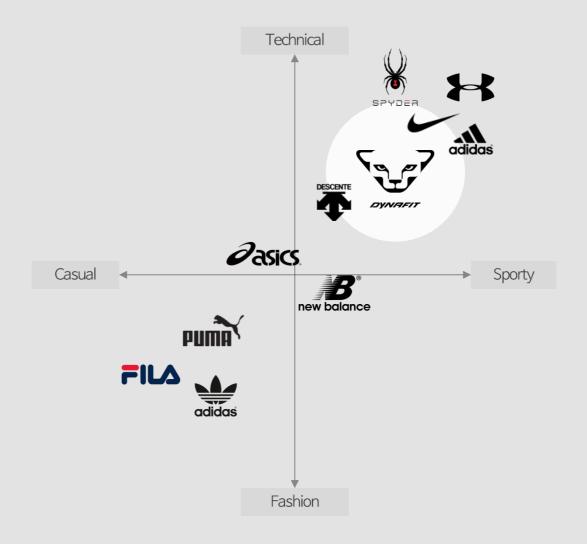
SALES & STORES



	2017	2018	2019	2020 (Target)
SALES (Unit: USD, 1 USD = 1,200 KRW)	16.7 million	58.3 million	100 million	167 million
STORES	62	106	156	180
DTC	1	2	3	3
Franchise	41	52	64	79
Shop in Shop	17	42	71	75
Outlet Store	2	9	16	20
E-Commerce	1	1	2	3

BRAND POSITIONING MAP







K2 KOREA

K2 KOREA Group, Korea's leading fashion corporation,

is steadily growing in different areas of Outdoor, Golf, Sports and Industrial Safety.

With fearless challenges, we will keep doing our best to be Global No. 1 Fashion Company, beyond Korea, based on a constant exploration of new realms.

OUR OUTDOOR BRAND "K2" WAS CREATED BASED ON THE SPIRIT OF CHALLENGE OF MT.K2.

K2 Safety

K2 SAFETY SHOES SEEK HEALTHY LIFE AND HAPPINESS OF THE CUSTOMERS. (EIDER

EIDER WAS BORN IN MONT BLANC
IN 1962. IT IS BASED ON THREE
BASIC VISION- HUMILITY,
CONFORMITY AND HARMONY TO
MOTHER NATURE.

O W.ANGLE

WIDE ANGLE IS A COMBINATION OF NORTHERN EUROPEAN NATURALISM AND GOLF DYNAFIT

DYNAFIT IS MADE BY ATHLETES, FOR ATHLETES.
THE CORE VALUES OF DYNAFIT LIE IN "SPEED"
IN COMPANY WITH "TECHNOLOGY",
"LIGHTNESS", AND "ENDURANCE".

K2 KOREA GROUP



K2 KOREA

1968

The late founder Mr. Dong-nam Jung. He opened shoe store in Jongno, Seoul

1972

"ROVA" the first hiking boots adequate to Koreans saw the light of day

1978

Brand "K2" is born.

1981

"K2 Corporation" is founded.

1995

Think Safety K2 Launch



2002

Construction of Headquarter Building of K2 KOREA in Seongsu-dong, Seoul

Opened the nation's first exclusive brand shop of outdoor wear & items.

2006

The launching of 'EIDER' Licensed 'EIDER' from Lafuma



2012

Awarded No.1 Outdoor Brand (5 consecutive years)

2014

Launched Stylish Golf Wear brand 'WIDE ANGLE'



2016

The launching of 'DYNAFIT' Licensed 'DYNAFIT' From Oberalp Group



2019

K2 KOREA moves into a new company building of Jagok-dong, Seoul

2020

Acquired Global Trademark Right of 'EIDER' from Calida



SNOW LEOPARD TRUST



SNOW LEOPARDTRUST

To DYNAFIT, the snow leopard is not only a brand symbol. Its characteristics and faculties are consistent with the values and characteristics of the company. Snow leopards possess an outstanding performance-to-weight relationship, are extraordinarily fast, and have phenomenal endurance. Its paws do not sink in or slip, be it on snow meters deep, steep flanks, or high mountain peaks. To Dynafit, the snow leopard is the role model and symbol for all characteristics and faculties that ensure living and surviving on the mountain. All that makes it into a true exemplary standard for every mountain endurance athlete. Unfortunately, the snow leopard is now in danger of extinction. Thus, DYNAFIT has set the goal of helping the snow leopard.



